

Government of Meghalaya

Meghalaya Agriculture Response Vehicle Scheme



June 2022

Department of Agriculture & Farmers' Welfare

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1.2 Introduction

Meghalaya is an agricultural state with about 70% of the population being dependent on agriculture and allied activities for their livelihood. Contribution of agriculture is around 22% of the state's Gross Domestic Product. However, owing to the hilly and challenging terrain and extreme climatic conditions like frequent rains have made Meghalaya's transportation infrastructure particularly complex especially in the rural agricultural sector. This has severely impeded agricultural trade and commerce. Absence of a proper supply chain and isolation of the rural areas has left farmers with little options but to resort to subsistence farming. Lack of good transportation has left the farmers at the mercy of large suppliers and traders who have a definite advantage of mobilizing their produce. In turn, farmers are offered prices that barely save their production cost.

Meghalaya has a huge potential for growth in agriculture trade and commerce owing to its diverse agriculture climatic zone and production of several indigenous varieties of crops which can command a premium price in the market. Spices like Lakadong Turmeric, Ginger, Bay Leaves, Cashew, Cinnamon, Black Pepper, Honey; fruits like Khasi Mandarin, Plum, Peach, Pear, Kiwi, Strawberry has huge demand in markets domestically as well as internationally. For instance, Lakadong Turmeric has gained immense popularity in international markets. But to make this happen, it's important to make these products reach from the production site to the nearest aggregation or local market.

Apart from Meghalaya's huge potential of its indigenous products in the domestic and international market, the Government of India's Act East Policy on building trade relations with South-East Asian Countries, new partnerships have started to emerge between Meghalaya and Bangladesh in border trade. To tap into unique opportunities and to address the critical issues involved in the sector, Government of Meghalaya has adopted a whole-of-state programmatic approach to address its transport challenges in agriculture sector to realize the Vision 2030. Aligning with the same, the Government is launching a new scheme, "Meghalaya Agriculture Response Vehicle Scheme" to enhance transportation of the agricultural produce and increase profits of the producers and thereby improving people's lives and livelihoods, and creation of employment opportunities and thereby underpinning the transition of agricultural logistics sector from existing to a more modern one.

1.3 About the Scheme

Based on the consultations with various agriculture-related organizations such as Meghalaya Basin Management Agency, Planning Department, Department of Agriculture & Farmers' Welfare, 1917iTeams, various cooperatives and farmers across the state, gaps such as high transportation costs, limited availability of affordable transport options and last-mile connectivity issues from remote production areas have been identified. To address the identified gaps, Department of Agriculture & Farmers' Welfare, Government of Meghalaya is launching the new scheme with 50% financial aid to buy commercial vehicles by 200 selected beneficiaries for agriculture transport. These vehicles will help the community involved in agriculture and

allied sectors to transport their agriculture products and raw materials. The scheme also focuses on economic upliftment of farmers by providing them with transportation at a competitive cost.

1.4 Objectives of the scheme

- To increase profitability of farmers by providing access to market by supporting them with a mobility solution.
- To provide a mobility solution to various registered farmer's associations which will increase aggregation and their market reach.
- To lower the transportation cost for farmers by introducing agriculture response vehicles for farmers at each CD Block of the State.
- To encourage individual entrepreneurship among the rural community by supporting them to buy commercial vehicles thereby creating livelihood opportunities.

1.5 Benefits of the scheme

- 200 agriculture transport vehicles to be distributed across Meghalaya for the individual entrepreneurs and any registered farmer's organizations with 50% financial aid.
- Vehicles will be pre-fitted with GPS device.
- Farmers will have access to more vehicles dedicated to agriculture transportation services.
- Project Management Unit will help in connection between the farmers and agriculture response vehicles when demand arises.

1.6 Scheme details

Scheme	Providing Small Commercial Vehicles and pickups at each CD Block across Meghalaya with 50% financial aid from the Government of Meghalaya			
Who can apply? Beneficiaries	 Individuals Any registered farmer's association such as Cooperatives, Farmer Producer Companies (FPC), Farmer Producer Organisation (FPO) etc. 			
Launched By	Department of Agriculture & Farmers' Welfare, Government of Meghalaya			
Eligibility Criteria	Refer Section 2.3 (g)			
Application procedure	Refer Section 2.2			

TABLE 1 SCHEME DETAILS

Based on the requirements in terms of agricultural products in the area, road condition and elevation, beneficiaries will have an option to buy a commercial vehicle from the list below. The vehicles have been categorized into two segments as small commercial vehicles and pickup trucks based on their design. However, beneficiaries can apply for any other variation of the same models.

Below is the list of the models of vehicles, their payload capacities and approximate ex-showroom prices:

S.N.	Vehicle Type	Payload capacity (Kgs)	Ex-Showroom Price	Vehicle Type				
	Small Commercial Vehicles							
1	Suzuki Super Carry	740	₹ 477,498	Small Commercial Vehicle				
2	Tata Ace Petrol Cx	750	₹ 419,283	Small Commercial Vehicle				
3	Tata Ace Diesel+	750	₹ 582,416	Small Commercial Vehicle				
4	Tata Intra V10	1000	₹ 700,200	Small Commercial Vehicle				
5	Tata Intra V30	1300	₹ 771,565	Small Commercial Vehicle				
6	Ashok Leyland Dost Plus LS HSD	1500	₹ 814,341	Small Commercial Vehicle				
7	Ashok Leyland Bada Dost i4 LS FSD	1860	₹ 912,341	Small Commercial Vehicle				
		Pick Ups						
S.N.	Vehicle Type	Payload capacity (Kgs)	Ex-Showroom Price	Vehicle Type				
1	Tata Yodha 1700 2WD	1700	₹ 901,788	Pickup				
2	Tata Yodha 4WD	1210	₹ 905,882	Pickup				
3	Mahindra Bolero Maxi Truck Power Steering BS6 1.2	1200	₹ 761,000	Pickup				
4	Mahindra Big Bolero PIK UP FB 1.7T - BS6 – PS	1700	₹ 912,000	Pickup				
5	Mahindra Bolero PIK UP 4WD BS6 - PS	1015	₹ 925,000	Pickup				

Disclaimer:

- 1. Ex-showroom prices may vary based on the decisions of the manufacturers
- 2. Ex-showroom prices do not include other components of on-road cost of the vehicle.

a) Vehicle distribution across Meghalaya

- Government of Meghalaya has done a detailed assessment of how the vehicles are to be distributed across Meghalaya.
- 200 vehicles are to be distributed across the state based on the assessment of agricultural production, size of the block and accessibility to the markets.

S.N.	Districts	No. of vehicles
1	Ri-Bhoi	20
2	East Khasi Hills	33
3	West Khasi Hills	13
4	South-West Khasi Hills	11
5	West Jaintia Hills	10
6	East Jaintia Hills	4
7	East Garo Hills	19
8	North Garo Hills	12
9	West Garo Hills	44
10	South-West Garo Hills	20
11	South Garo Hills	14
	Total	200

VEHICLE DISTRIBUTION DISTRICT WISE

b) Beneficiaries of the scheme

1) Any registered farmer's association

Any association of farmers involved with agricultural products and legally registered with the government of Meghalaya such as Cooperatives, Farmer Producer Companies (FPC), Farmer Producer Organisation (FPO) etc. are eligible to apply for the scheme.

Please read the eligibility criteria in Section 2.3 (g) for further understanding.

2) Individual entrepreneurs

Individuals who are permanent residents of Meghalaya and are above 18 years and below 58 years of age are eligible for the scheme.

Please read the eligibility criteria in Section 2.3 (g) for further understanding.

1.7 Financing Plan

- 1. Financing of the vehicles to the selected beneficiaries of the scheme shall be done through any branch of Meghalaya Rural Bank (MRB).
- 2. The bank will sanction 50% of the on-road vehicle cost of the beneficiary in the form of term loan.

3. Rate of interest and repayment schedule:

Prevailing rate of interest shall be charged by the bank and the repayment schedule will be 5 years.

MRB will keep the rate of interest as fixed for the complete loan term.

4. Quantum and Nature of Financial Assistance:

a) Down payment Support:

1) Total down payment will be 50% of the on-road cost of the vehicle.

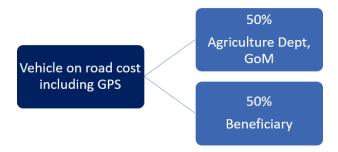
- i. Out of which, Agriculture Department, GoM shall pay 90%.
- ii. And the remaining 10% shall be paid by the beneficiary.

b) EMI support:

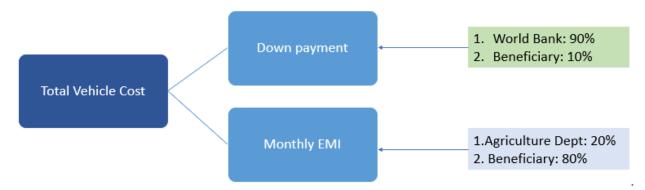
- 2) To reduce the burden of the operational cost on the beneficiaries in the first two years of his business, Agriculture Department, GoM will support the beneficiary by paying
 - a. 85% of the EMI in the first 6 months
 - b. 45% of the EMI for 7-12 months
 - c. 35% of the EMI for 13-24 months.
- 3) For the rest of the EMIs after 24 months, beneficiary shall bear the 100% of the EMI/month.
- 4) Overall, EMI support from the government is 20% of the total EMI to be paid.
- 5. The maximum support from the government shall be based on the value of the selected models mentioned above.
 - a) If the beneficiary selects a model which has lower value than the selected model, support shall be 50% of the value of that model.
 - b) If the beneficiary selects a model which has higher value than the selected model, beneficiary shall bear the extra cost associated with it.
- 6. The vehicle shall be fitted with a GPS tracking device which will be included in the on-road price of the vehicle.

7. Summary of the financing plan:

The figure below shows the total financial share between Agriculture Department, GoM and Beneficiary.



The figure below shows various financial components and payees of the total vehicle cost.



8. Example:

Let's consider an example to understand the various financial components of vehicle procurement.

Components	Values
Ex-Showroom Price	₹ 905,822.00
Registration	₹ 25,000.00
Insurance	₹ 25,000.00
GPS price including installation	₹ 10,000.00
On-Road Price	₹ 965,822.00
Down payment	₹ 482,911.00
Auto Loan Amount	₹ 482,911.00
Annual Interest Rate*	12%
Term of Loan	5 years
Monthly EMI	Refer to the table below

Disclaimer:

- 1. The ex-showroom price is mentioned above is approximate and is subjected to change at the time of purchase based on decisions of Original Equipment Manufacturer (OEM) for the vehicle.
- 2. The registration, processing charge and insurance are approximate and subjected to change.
- 3. The price of the GPS is approximate and subjected to change.
- 4. Annual interest rate may differ at the time of sanction of the loan and prevailing rate of the bank will be applicable.

The table below shows the details of shared costs between GoM and beneficiary on buying a vehicle.

iles	e* (includes s)	_	own ent***	*	lonth** ** nonths)	EMI/Mc * (7-12 m	¢	EMI/Mo * (13-24 r	k	EMI/Mc * (25-60 r	k
Vehicles	On-road Price* GPS)	Beneficiary (10%)	GoM (90%)	Beneficiary (15%)	GoM (85%)	Beneficiary (55%)	GoM (45%)	Beneficiary (65%)	GoM (35%)	Beneficiary (100%)	GoM (0%)
				Small (Commerc	ial Vehicl	es				
Maruti Suzuki Super Carry	543498	27175	244574	907	5138	3325	2720	3929	2116	6045	0

cles	e* (includes S)		own ent***	*	lonth** ** nonths)	EMI/Mo * (7-12 m	k	EMI/Mo * (13-24 r	k	EMI/Mo * (25-60 r	
Vehicles	On-road Price* (includes GPS)	Beneficiary (10%)	(%06) MoĐ	Beneficiary (15%)	GoM (85%)	Beneficiary (55%)	GoM (45%)	Beneficiary (65%)	GoM (35%)	Beneficiary (100%)	GoM (0%)
Tata Ace Petrol Cx	472783	23639	212752	789	4470	2892	2366	3418	1840	5258	0
Tata Ace Diesel+	638216	31911	287197	1065	6034	3904	3194	4614	2484	7098	0
Tata Intra V10	757200	37860	340740	1263	7158	4632	3790	5474	2948	8422	0
Tata Intra v30	829565	41478	373304	1384	7843	5075	4152	5997	3229	9227	0
Ashok Leyland Dost Plus LS HSD	863341	43167	388503	1440	8162	5281	4321	6241	3361	9602	0
Ashok Leyland Bada Dost i4 LS FSD	961341	48067	432603	1604	9088	5881	4812	6950	3742	10692	0
					Pick U _l	os					
Tata Yodha 1700 Pickup	961788	48089	432805	1605	9093	5883	4814	6953	3744	10697	0
Tata Yodha SC (4X4)	965822	48291	434620	1611	9131	5908	4834	6982	3760	10742	0
Mahindra Bolero Maxitruck Power Steering BS6 1.2	796000	39800	358200	1328	7525	4869	3984	5755	3099	8853	0
Mahindra Big Bolero PIK UP FB 1.7T - BS6 - PS	952000	47600	428400	1588	9000	5824	4765	6882	3706	10588	0
Mahindra Big Bolero PIK UP 4WD BS6 - PS	967200	48360	435240	1614	9144	5917	4841	6992	3765	10757	0

- * On-road prices are price of a vehicle taken from local dealers in Shillong and includes approximate price of the GPS price including installation.
- ** EMI/month has been calculated considering 12 % as rate of interest which may be different at the time of purchase.

1.8 Financial Aid Disbursement method

- Down-payment support from the GoM will be transferred to the bank branch in favour of the loanee within 30 days of receipt of validation. In case the beneficiary fails to procure the vehicle within two months of receipt of validation, the same shall return to the department account.
- Financial Support in EMI will be deposited to the loanee's account based on the assessment of the following criteria.
 - 1. Whether the vehicle is being used for the transportation of agricultural products when there is a demand.
 - 2. Whether the vehicle driver is responding to the calls made from the PMU.
 - 3. Vehicle owner must submit a copy of the service receipt book at the District Agriculture Office every month.
 - 4. Vehicle shall clock a minimum of 400 km/month for transportation of agriculture products as per the records of GPS and service receipt book.
 - 5. Farmers in the respective area of operation of a vehicle are found to be satisfied with the transportation services. Assessment shall be done by the government representatives.
 - 6. Vehicle is found to be in good condition as per the certificate of inspection by the government representative.

a) Responsibilities of an ARV owner

1) Before getting the ARV

All beneficiaries of the Agriculture Response Vehicles must adhere to the terms and conditions defined by the Department of Agriculture & Farmers' Welfare, GoM. The terms and conditions will be formulated by the department before handing over the vehicles, based on inputs received from the District Agricultural Officer/District Horticulture Officer. However, it is recommended that the terms shall cover the following Dos and Don'ts of the usage of the vehicle.

- Area of an ARV's operation
- Vehicle maintenance
- Monthly submission of necessary documents to District Agricultural Office
- Terms and conditions of contract cancellation

2) After taking the ARV:

- ARV driver shall respond to the calls of the customers on his registered mobile number and provide transportation services for agricultural products whenever demand arises
- Vehicle driver must provide to every customer with a service receipt (only for agriculture and allied sector transportation)
- Driver must enter the following details in the service receipts
 - 1. Name and phone number of the customer
 - 2. Pickup and destination details
 - 3. Name of the products being transported
 - 4. Quantity of the product being transported
 - 5. Total transportation amount charged from the customer
- Vehicle owner must submit one copy of the service receipts every month to the District Agriculture
 Office/District Horticulture Office as proof of their service to the farmers.
- Vehicle owner must maintain good care of the vehicle until the contract period has ended. Condition
 of the vehicles will be checked by a government-appointed representative before disbursement of the
 EMI paid.
- He/she must attend any training programs whenever provided by the government.

b) Eligibility criteria for the applicants for the scheme

Eligibility criteria for Individual applicants:

- Must be above 18 years of age and below 58 years of age.
- Must have a valid commercial driving license before buying the vehicle from the dealer.
- Must provide valid government ID proof with an address such as Aadhar Card, Voter ID, Passport etc.
- Should not be a defaulter at any financial institution.

Eligibility criteria for the Registered Farmer's Associations:

- Must provide an Incorporation Certificate or a registration certificate whichever is applicable.
- Should not be a defaulter at any financial institution.

c) Beneficiary Contract Termination Criteria

Government of Meghalaya has the right to terminate the contract with any vehicle owner if he/she is found not to abide by the terms and conditions mentioned below.

- The vehicle owner fails to match the Service Level Agreement (SLA) signed with the 'Department of Agriculture & Farmers' Welfare'.
- The vehicle owner is found to be engaged in fraudulent /illegal/criminal activities and misuse of the vehicle for purposes other than those permissible by law

Upon receiving the contract cancellation of the notice from the government, the vehicle owner is liable to pay the capital and EMI aid paid by the GoM for the period in which the vehicle is not found to be abiding by the terms of the contract. The vehicle owner shall be regarded as a defaulter for the government in case he/she fails to pay the required dues (Capital + EMI aid).

1.9 Implementation Mechanism of the Scheme

a) Implementation Agency

- 1. Government of Meghalaya has identified Department of Agriculture & Farmers' Welfare as the implementation agency for the scheme.
- 2. State Level: Directorate of Agriculture (1917iTeams)
- 3. **Coordinating Officers**: District Agricultural Officers (DAO) and District Horticulture Officers (DHO) of each District
- 4. At state level **'State Level Monitoring Committee'** will be formed to oversee the progress of the scheme implementation.

'State Level Monitoring Committee' will be consisted of

- a. Chairman: Secretary, Department of Agriculture and Farmer's Welfare
- b. Member Secretary: Director, 1917iTeams
- c. Other Members:
 - 1. Director of Agriculture (DA)
 - 2. Director of Horticulture (DH)
- 5. AT district level, 'District Level Coordination Committee' will be formed to oversee the progress of the scheme implementation.
 - a. Member: District Agriculture Officer (DAO)
 - b. Member: District Horticulture Officer (DHO)
 - c. Member: 1917iTeams representative

b) Application procedure

Offline Mode

- Physical forms can be collected from the office of the District Agriculture Offices.
- If you are filling the form physically, you will need to hand over the required documents mentioned below to the District Agriculture Office at the Block office.

Online Mode

 Interested parties can get the applications Annexure 1_and Annexure 2 from the <u>official website</u> of the Agriculture and Farmers' Welfare Department.



Required documents along with the filled form can be uploaded online.

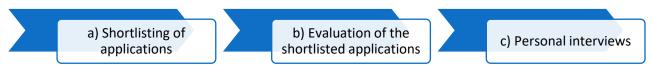
Required Documents to be submitted

As proof of eligibility, the applicants are required to provide proof of their eligibility for the scheme by submitting the required documents mentioned below.

	For Individual Applicants		Any Registered Farmer's Association
•	A valid government photo identity with an address such as Aadhar Card, Voter ID, Passport	•	Incorporation Certificate for cooperatives Registration Certificate for companies
•	etc Pan card, if applicable	•	GST certificate, if applicable
•	A valid commercial driving license	•	Pan card, if applicable
•	A copy of the front page of the savings account passbook, if applicable	•	Bank account statement for last 6 months, if applicable
•	Duly filled form, Annexure 1 attached.	•	Duly filled form, Annexure 2 attached.

1.10 Beneficiary Evaluation mechanism

Beneficiaries will be evaluated through a three-step process.



a) Shortlisting of applications

Applications will be shortlisted based on the verification of all required documents mentioned above.

b) Evaluation of the shortlisted applications

- 1. Shortlisted applications shall be evaluated by a "Evaluation Committee" at each district headed by the Deputy Commissioner based on the information filled by the applicants.
- 2. **Evaluation Committee'** at each district will be consisted of
 - Head of the Committee: Deputy Commissioner
 - Other members:
 - District Agriculture Officer (DAO)
 - District Horticulture Officer (DHO)
 - One representative from the bank
- 3. Evaluation Committee will also do a physical background verification of the shortlisted applicants.
- 4. Primary criteria for evaluating the beneficiaries shall be focused on,
 - Primary sector production in the targeted/identified area
 - Population involved in primary sector
 - Secondary activities and services during the lean season
 - Existing agriculture value chain
 - Markets for primary sector products
 - Need for agriculture transportation vehicles
 - Current occupation of the beneficiary
 - Preference shall be given to the beneficiaries who will be drivers of the ARVs.

c) Personal interviews

- Personal interviews shall be conducted by the Evaluation Committee if evaluated candidate numbers exceed the distribution numbers of vehicles in a CD Block.
- 2. The selected beneficiary will receive a letter of confirmation from the Government of Meghalaya regarding the same which will be available on the <u>official website</u> of the Agricultural & Farmer's Welfare Department. Hard copies of the same can be collected from the Block Nodal Offices.

1.11 Vehicle purchase procedure

- 1. Selected beneficiaries can visit the nearest Authorised Dealer as per their choice and requirement.
- 2. Selected beneficiaries will have to produce a copy of the Letter of Confirmation to the authorised dealer at the time of purchase, sent to him by the Government of Meghalaya, or downloaded online from the official website of the agriculture & farmers' welfare department of Meghalaya.

1.12 Operation monitoring

1. Project Management Unit (PMU), 1917iTeams will be monitoring the operation of the vehicles through GPS.

- 2. PMU shall inform and direct all agriculture transport related queries to the nearest available ARV drivers.
- 3. State level Monitoring Committee review meeting shall be scheduled quarterly.
- 4. District level Coordination Committee review meeting shall be scheduled monthly.

1.13 Application form (Individual)

Guidelines:

- 1. Every detail in the form must be carefully filled.
- 2. Self-attested required documents must be enclosed along with the form
- 3. Documents enclosed are to be marked correctly in the form.
- 4. Completed form along with the attached documents must be submitted to 'District Agriculture Officer' or 'District Horticulture Officer' of the concerned district.
- 5. Incomplete applications will be rejected.

S.N.	Questions		Answers	
1	Name			
2	Mobile Number			
3	Age			
4	Gender			
5	Address	PIN:		
6	Current occupation	[] Farmer	[] Govt./Private job	
7	What are the major products (agriculture/horticulture/animal husbandry) in your area? (Mention top 5)	1 2 3 4 5		
8	How many agriculture collection units are there in your block?	[] One	[] Two	[] Three [] >Five
9	Number of farmers in your area to whom you can provide your transportation services			

S.N.	Questions	Answers				
10	Markets in your area	Name of the Market	Location			
11	What kind of vehicle will you prefer?	[] Suzuki Super Carry [] Tata Ace Petrol CX [] Tata Ace Diesel+ [] Tata Intra V10 [] Tata Intra V30 [] Ashok Leyland Dost Plus LS HSD [] Ashok Leyland Bada Dost i4 LS FSD	[] Tata Yodha 1700 2WD [] Tata Yodha SC 4WD [] Bolero Maxi Truck PS 2WD [] Big Bolero Pik Up 1700 [] Bolero Pick up 4WD MS			
12	Do you have a commercial driving license?	[] Yes				
13	How many years of experience do you have as a commercial driver?	[] None [] 1-3 years [] 3-5 years [] 5-7 years [] 7 –10 years [] More than 10 years				
14	Who will be the driver of the vehicle?	[] Self (Owner) [] Will hire a driver on salary				

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S.N.	Questions	Answers					
15	How many trips can you do in a month on average?	Average number of trips /months					
13	(Agriculture transportation-related trips only)	2. Average kms / month					
16	How will you use the vehicle when there is no harvest? (You can choose multiple options)	 [] Will get raw materials for farming [] Will get daily essentials from the market for villagers [] Will use the vehicle for other purposes apart from the two mentioned above to increase my income 					
17	Do you have a bank account?	[] Yes [] No					
18	If you have taken any loan, are you a defaulter?	[] Yes [] No					
19	Kindly upload the following documents						
1	[] Pan Card copy, if applicable						
2	[] IT Returns for last two years, if ap	pplicable					
3	[] Commercial Driving license of the driver						
	Any of the following officially valid do	ocuments (OVDs)					
	[] Voter ID						
4	[] Aadhar [] Passport						
	·	[] Any other (Please mention)					
5	[] Latest Bank Statement, if applical	ble					

1.14 Application form (Registered Farmer's Associations)

Guidelines:

- 1. Every detail in the form must be carefully filled.
- 2. Self-attested required documents must be enclosed along with the form
- 3. Documents enclosed are to be marked correctly in the form.
- 4. Completed form along with the attached documents must be submitted to 'District Agriculture Officer' or 'District Horticulture Officer' of the concerned district.
- 5. Incomplete applications will be rejected.

.N.	Questions		Answers	
1	Entity (Check one)	[] Agriculture Cooperative	[] FPC	[] FPO
2	Name of the organization			
3	Mobile Number			
4	Address	PIN:		
5	How many members are there in your organization?			
6	To how many farmers are you providing your services to excluding your members?			
7	What are the major products (agriculture/horticulture/animal husbandry) in your area? (Mention top 5)	1 2 3 4 5		
8	How many agriculture collection units are there in your block?	[] One [] Two		[] Three [] >Five
9	How many farmers are there in your area for who you can provide transportation services with the vehicle under the scheme?			

.N.	Questions	Answers		
		Name of the Market	Location	
10	Markets in your area			
	What kind of vehicle will you prefer?	[] Suzuki Super Carry		
		[] Tata Ace Petrol CX	[] Table Verille (4700 2000	
			[] Tata Yodha 1700 2WD	
11		[] Tata Ace Diesel+	[] Tata Yodha SC 4WD	
		[] Tata Intra V10	[] Bolero Maxi Truck PS 2WD	
		[] Tata Intra V30	[] Boicio Maxi Hack 10 2 11 B	
		[] Tata mila vso	[] Big Bolero Pik Up 1700	
		[] Ashok Leyland Dost Plus LS HSD	[] Bolero Pick up 4WD MS	
		[] Ashok Leyland Bada Dost i4 LS FSD		
	How are your organization currently sufficing your transportation requirements?	[] Organization owned vehicles		
12				
		[] Commercial vehicles from the mark	et	
	If your organization have commercial vehicles, how many are there in running condition?			
13		[] Yes		
13		[] No		
	Are the commercial vehicles easily available in your area?	[] Yes		
14				
		[] No		
	Are you satisfied with the transportation rates offered by these vehicles?	[] Yes		
15		[] No		
	these verticles:	[] NO		
	If No in the above question, what are the primary reasons? (Kindly mention maximum 5 reasons)	1.		
		2.		
16		3.		
		4.		
		r		
		5.		

.N.	Questions	Answers
17	How are the new vehicles will help you in your needs? (Kindly mention maximum 5 reasons)	 1. 2. 3. 4. 5.
18	Are there drivers in your organization with commercial driving license?	[] Yes
19	How many years of experience do you have as a commercial driver?	 [] None [] 1-3 years [] 3-5 years [] 5-7 years [] 7 –10 years [] More than 10 years
20	Who will be the driver of the vehicle?	[] Member of the organization [] Will hire a driver on salary
21	How many trips can you do in a month on average? (Agriculture transportation-related trips only)	 Average number of trips /months Average kms / month
22	How will you use the vehicle when there is no harvest? (You can choose multiple options)	 [] Will get raw materials for farming [] Will get daily essentials from the market for villagers [] Will use the vehicle for other purposes apart from the two mentioned above to increase my income
23	Do you have a bank account?	[] Yes [] No
24	If you have taken any loan, are you a defaulter?	[] Yes [] No

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.N.	Questions	Answers	
25	Kindly submit the following documents		
1	[] Pan Card copy, if applicable		
2	Please submit whichever is applicable, [] Incorporation Certificate for cooperatives or [] Registration Certificate for companies		
3	[] GST returns for last two years, if applicable		
4	[] IT Returns for last two years, if applicable		
5	[] Commercial Driving license of the driver		
6	[] Latest Bank Statement, if applicable		